



MESSAGE FROM THE CHAIRMAN AND PRESIDENT

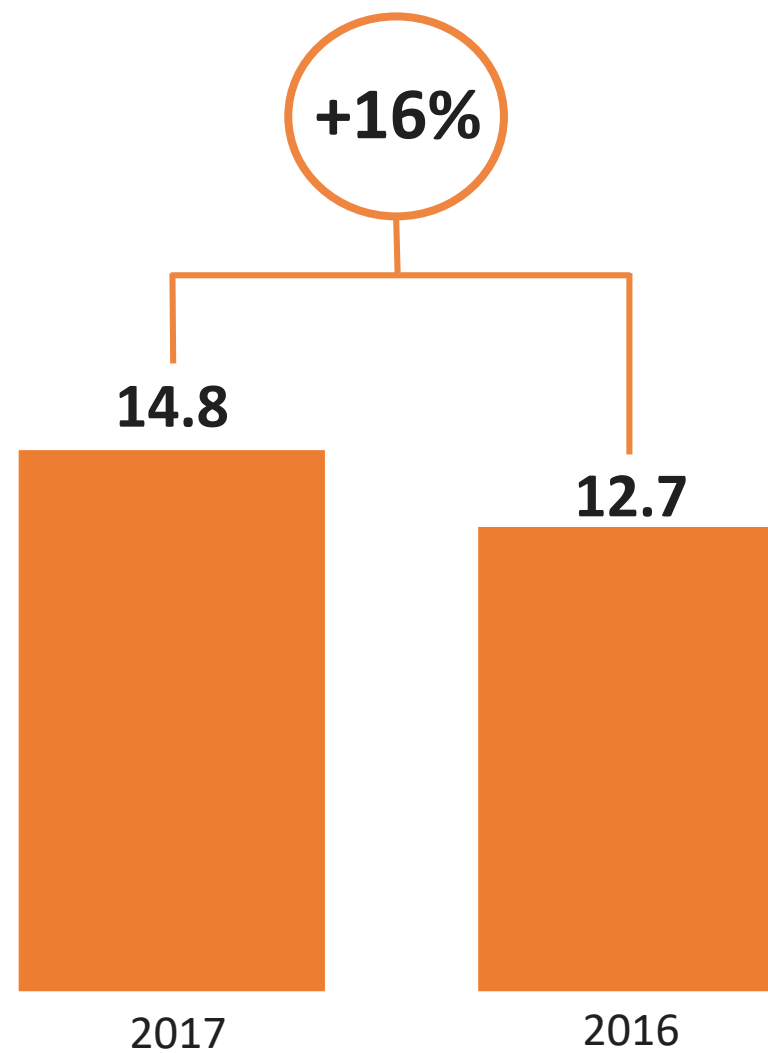
Isidro A. Consunji

Annual Stockholders' Meeting
15 May 2018



Consolidated Net Income

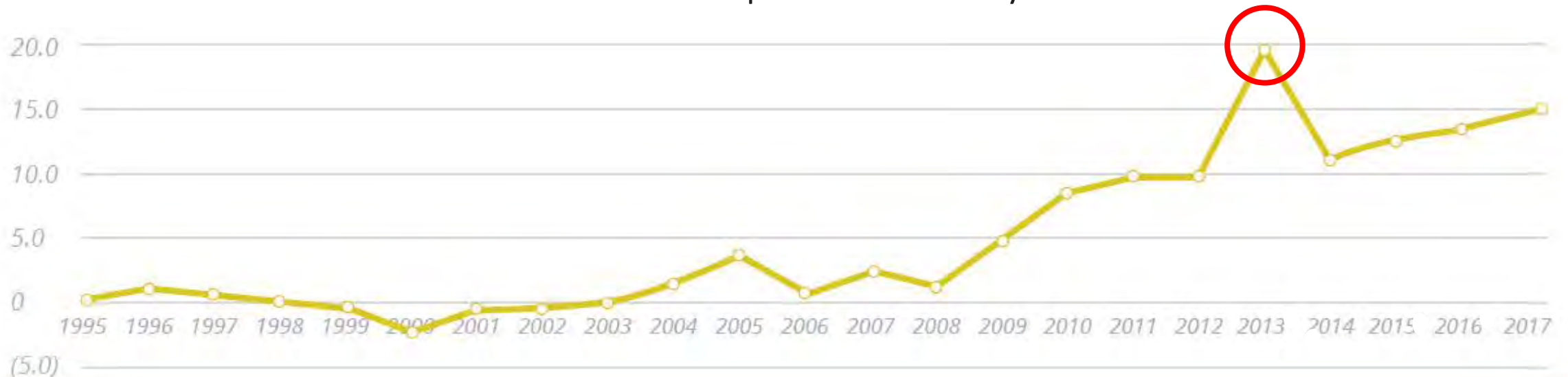
(in billion pesos)



22-YEAR CONSOLIDATED NET INCOME

amounts in billion pesos

Highest ever but includes one-time gain (P8.4B)
on partial sale of Maynilad shares

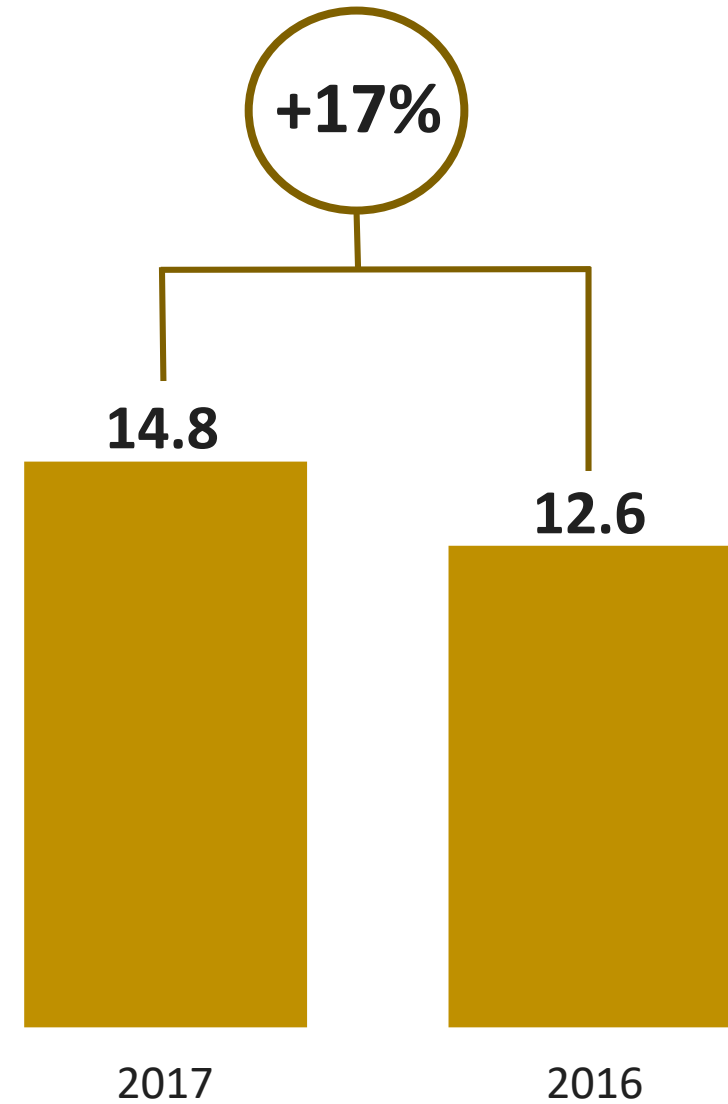


*2015 and 2016 figures restated for comparative purposes using
percentage of completion for DMCI Homes*



Consolidated Core Net Income

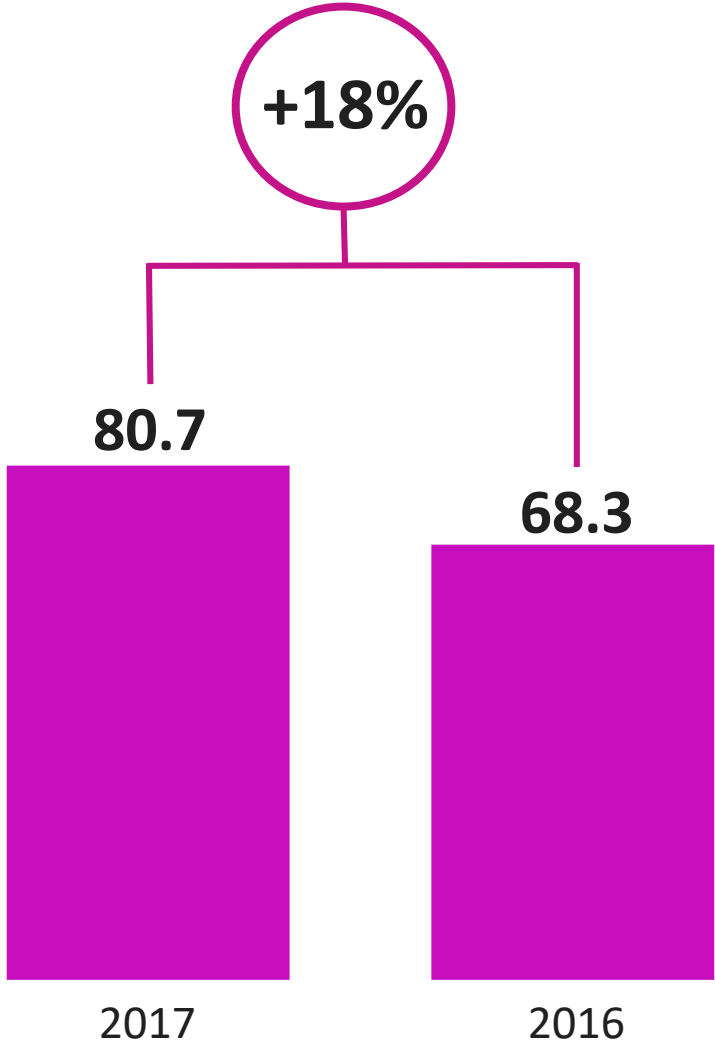
(in billion pesos)





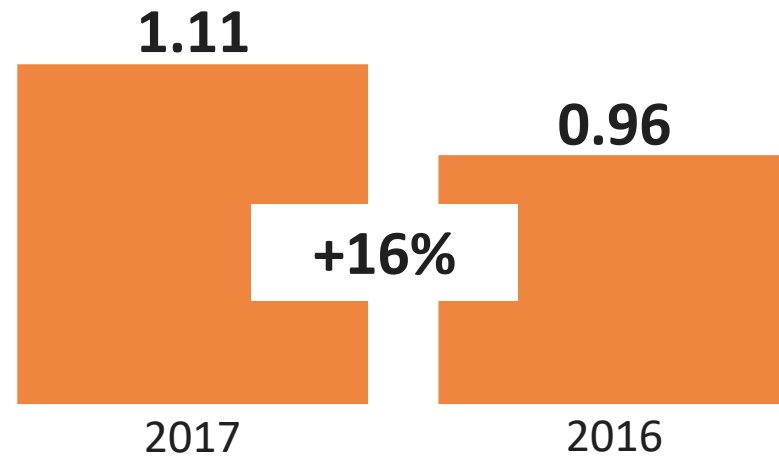
Consolidated Revenues

(in billion pesos)



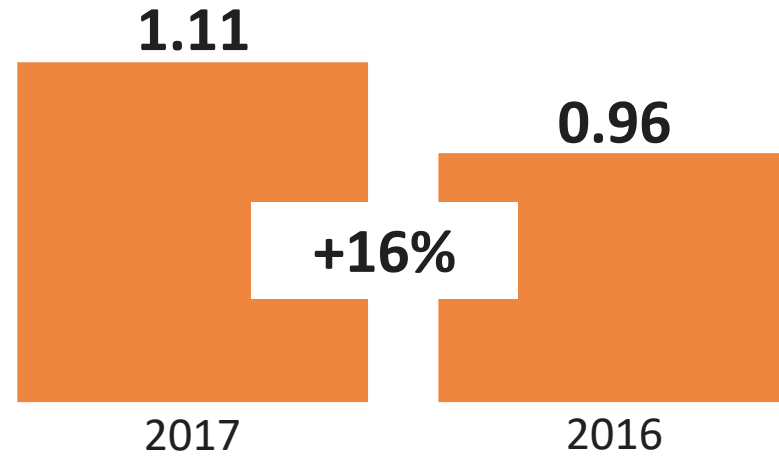
Earnings per Share

(in pesos)



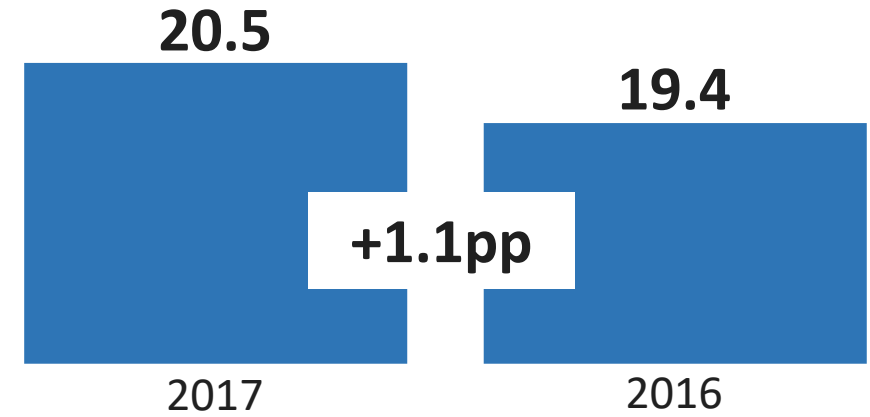
Earnings per Share

(in pesos)



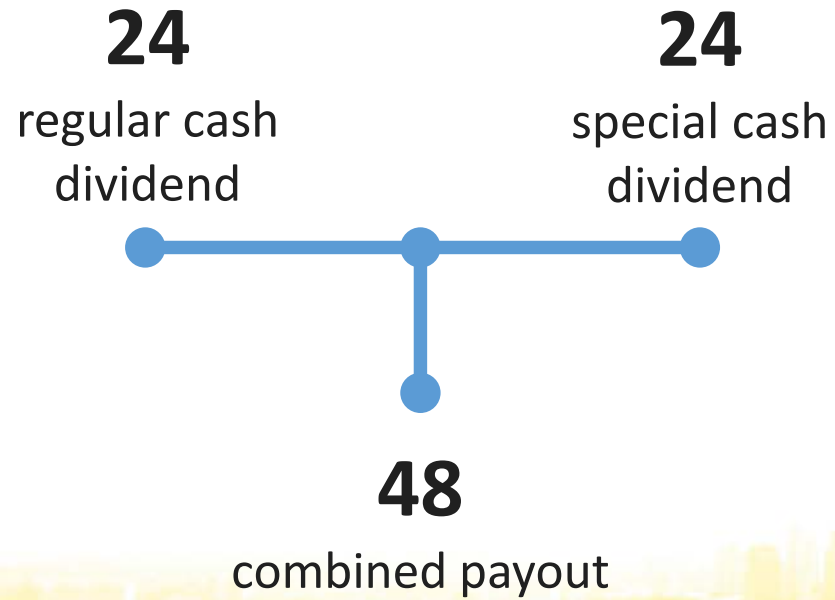
Return on Equity

(in %)



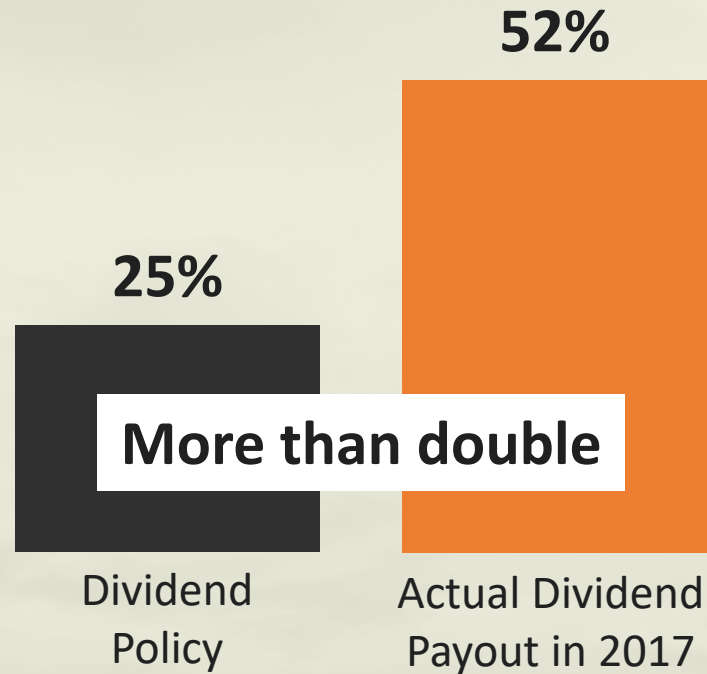
2017 Dividend Declaration

(in centavos per common share)



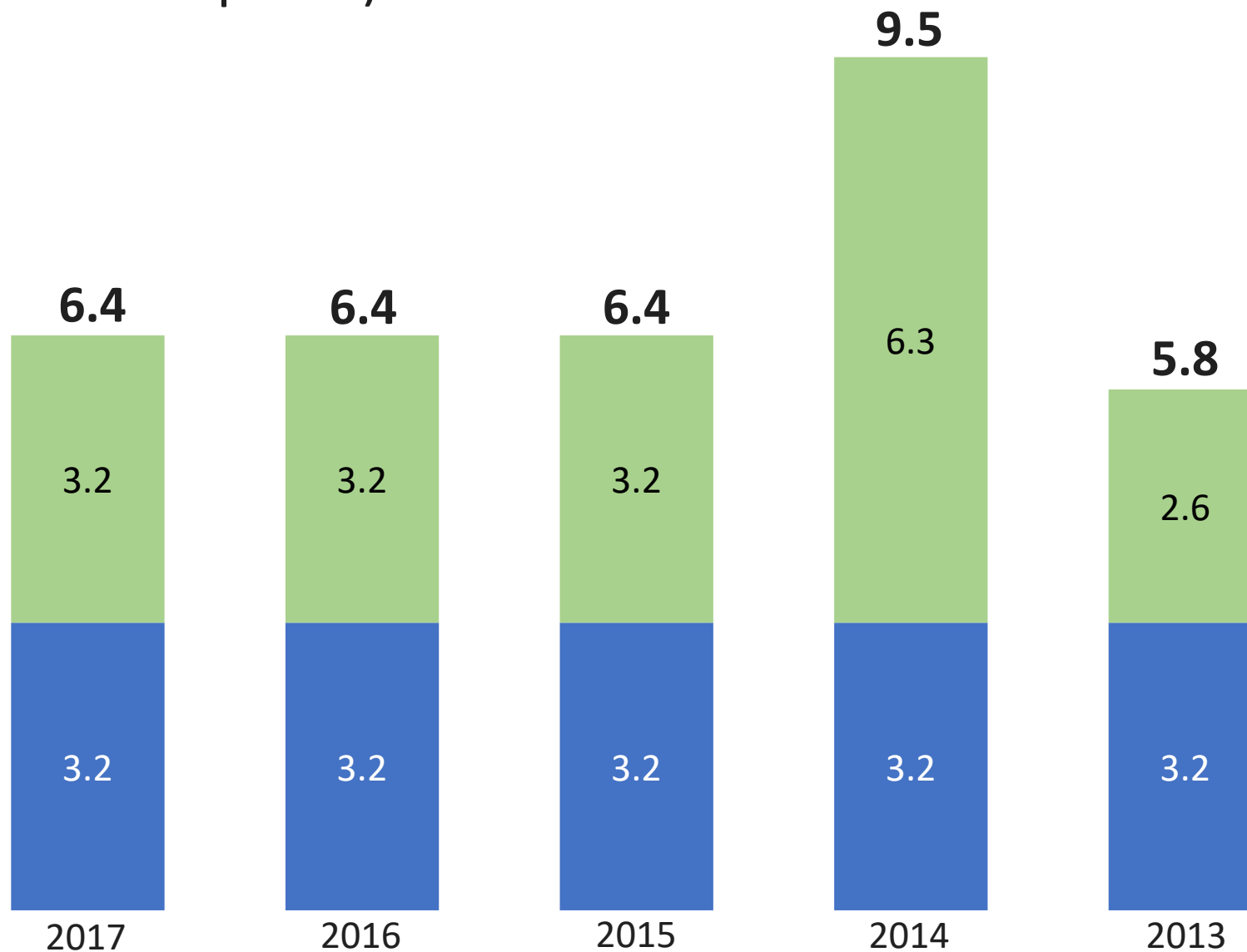
2017 Dividend Declaration

P6.4B
total dividend payout
in 2017



Our dividend payment in the last five years has reached P34.5 billion.

Five-year Dividend Payout (in billion pesos)

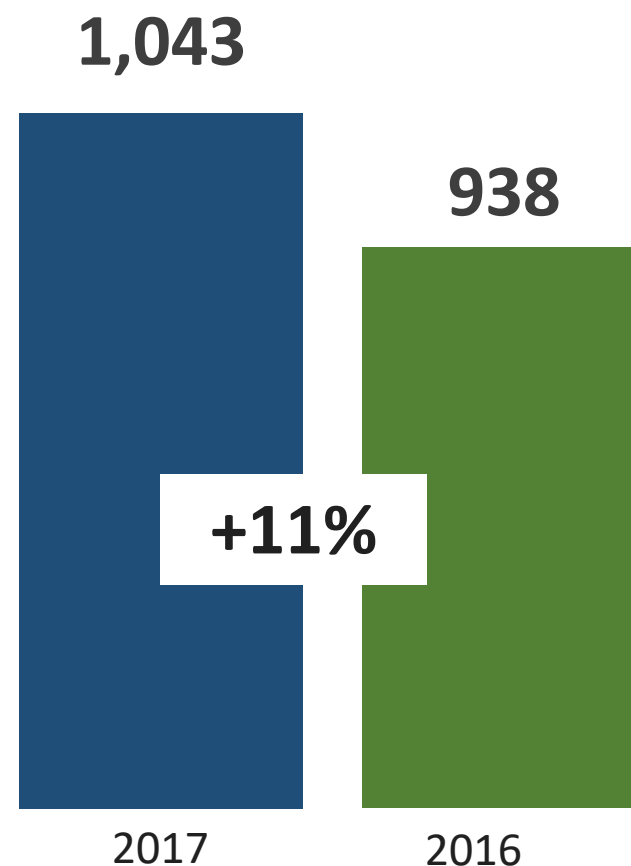




D.M. CONSUNJI, INC.
ENGINEERS • CONTRACTORS

Net Income Contribution

(in million pesos)



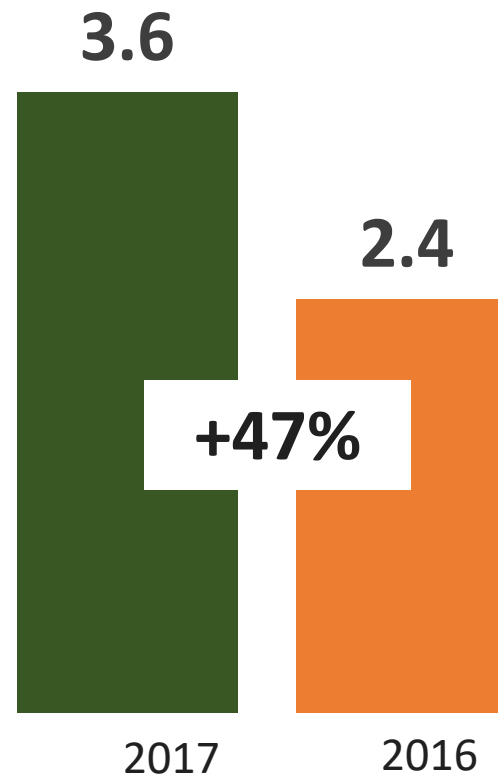
Growth Drivers

- Lower operating costs
- Favorable settlement of pending claims
- Earlier-than-expected completion of some minor projects



Net Income Contribution

(in billion pesos)

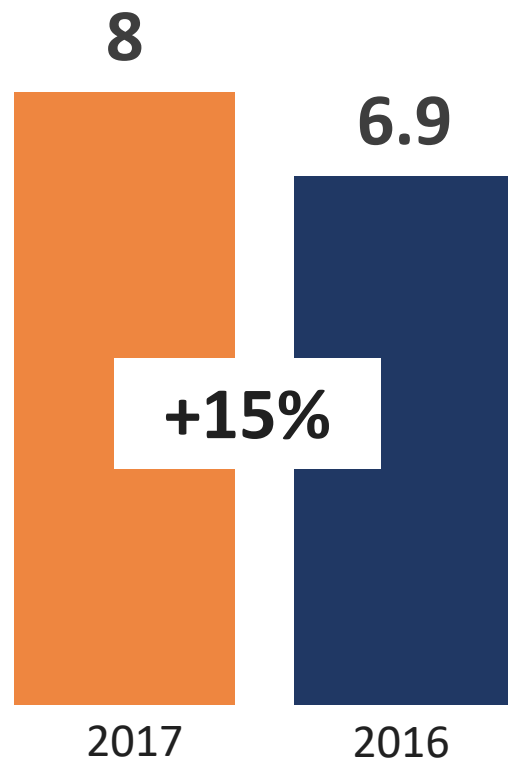


Growth Drivers

- Record-breaking sales and reservations
- Top selling projects include Infina Towers, Oak Harbor Residences and Prisma Residences.

Net Income Contribution

(in billion pesos)



Growth Drivers

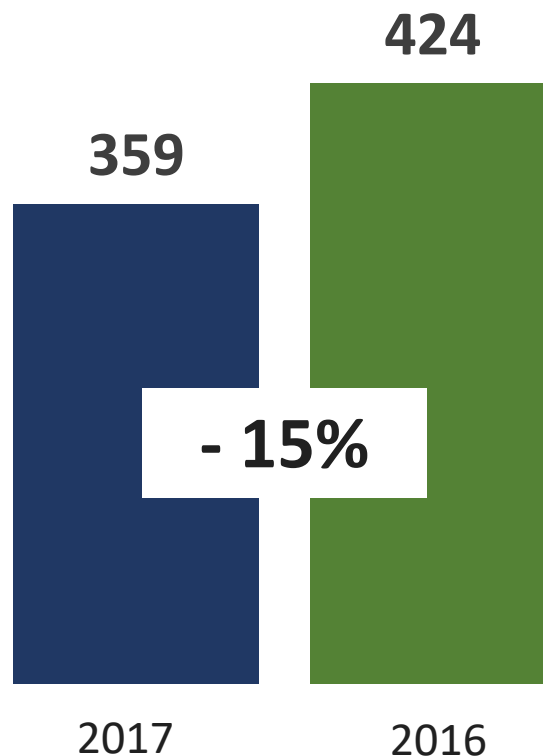
- 20% increase in average coal prices
- 21% increase in gross electric output



DMCI POWER
CORPORATION

Net Income Contribution

(in million pesos)



Reason for Decline

- Expiration of income tax holiday for Masbate Province operations



Net Income Contribution

(in million pesos)

113



2017

(65)



2016

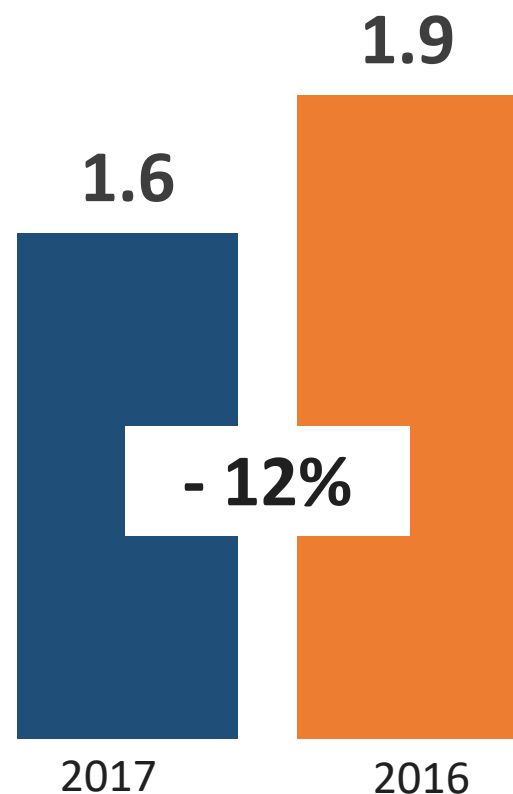
Growth Drivers

- Shipment of 525 thousand wet metric tons of old nickel inventory
- Significant cut in operating costs



Net Income Contribution

(in billion pesos)



Reasons for Decline

- Delayed tariff adjustment
- Remeasurement gain on deferred tax liability using Optional Standard Deduction in computing income tax in 2016

We are
aligning our
CSR reporting
framework
with the
United Nations
Sustainable
Development
Goals.



How our businesses are advancing the UN SDGs





We have been steadily improving our corporate governance framework.

Date	Item
March 16, 2017	Audit and Related Party Transaction Committee Charter (amendment)
March 16, 2017	Corporate Governance Committee Charter (amendment)
March 16, 2017	Nomination and Election Committee Charter (amendment)
March 16, 2017	Compensation and Remuneration Policy (amendment)
March 16, 2017	Corporate Disclosures Policies and Procedures
March 16, 2017	Whistleblower Policy (amendment)
March 16, 2017	Nomination and Election Policy
August 10, 2017	Climate Change Policy
November 8, 2017	Board Charter (amendment)
November 8, 2017	Nomination and Election Policy (amendment)
November 8, 2017	Executive Committee Charter



CLIMATE CHANGE POLICY

August 2017

We recognize the significance of climate change and believe that steps must be taken to mitigate its impact on ecosystems, economies and communities.

While the nature of our businesses preclude us from significantly reducing our carbon footprint, we believe that we can make meaningful contributions towards addressing the reality of climate change by:

- Enhancing the knowledge, capacities and readiness of our employees and other relevant stakeholders on climate change adaptation and mitigation;
- Encouraging our subsidiary companies to develop and implement environmental stewardship programs in their host communities;
- Adopting energy-efficient technologies and energy conservation practices across the DMCI group; and
- Partnering with stakeholders and supporting programs/projects on climate change research, mitigation, adaptation, preparedness and resilience.



- Protects **over 300 hectares** of naturally grown mangroves in Semirara Island
- Planted mangroves in **over 196 hectares** of coastal area last year
- Mangroves have **high carbon sequestration** capacity

Our companies planted over 530,000 trees across the country in 2017.





D.M. CONSUNJI, INC.
ENGINEERS • CONTRACTORS

- Steadily transitioning to **more fuel-efficient vehicles and equipment.**
- A Leadership in Energy and Environmental Design **(LEED)-certified contractor**
(e.g. Ecoprime Tower in BGC and One Griffinstone Building in Muntinlupa)
- Has **11 LEED Green Associates**
(a professional credential that demonstrates core competency in green building principles)



- DMCI Homes has **made green architecture accessible to the middle class** by pioneering the Lumiventt design technology
- Lumiventt **allows cross ventilation and natural lighting**
- Lumiventt **substantially reduces the monthly dues** of DMCI Homes residents



**Our response to climate change is appropriate,
responsive and realistic given the increasing
demands of power consumers.**

The Board
identified the
same set of
risks as last
year.

1

Succession Planning

2

Portfolio Management

3

Legal and Regulatory Compliance



1

Succession Planning

- Leadership Development Program for middle managers
- Executive Committee assists the Board in reviewing investment opportunities and determining key decisions



2

Portfolio Management

- Participation in strategic planning and business development initiatives
- Members of Executive Committee take part in the vetting process of growth opportunities



3

Legal and Regulatory Compliance

- Dedicated Internal Audit and Compliance Officers
- ISO Certification committees
- Governing Board of Directors

He lived a full
life and did
what he could
to make the
lives of others
better.



Engr. David M. "DM" Consunji
02 November 1921 - 04 September 2017

We will miss
DM and his
endearing
ways.





**Thank you for your loyalty and unwavering support.
We will do what we can to nurture your trust.**



DM's legacy is the people he
inspired and the lives he improved.

We are all fortunate to have been a
part of his life.



Open Forum