

# 2014 ANNUAL STOCKHOLDERS' MEETING



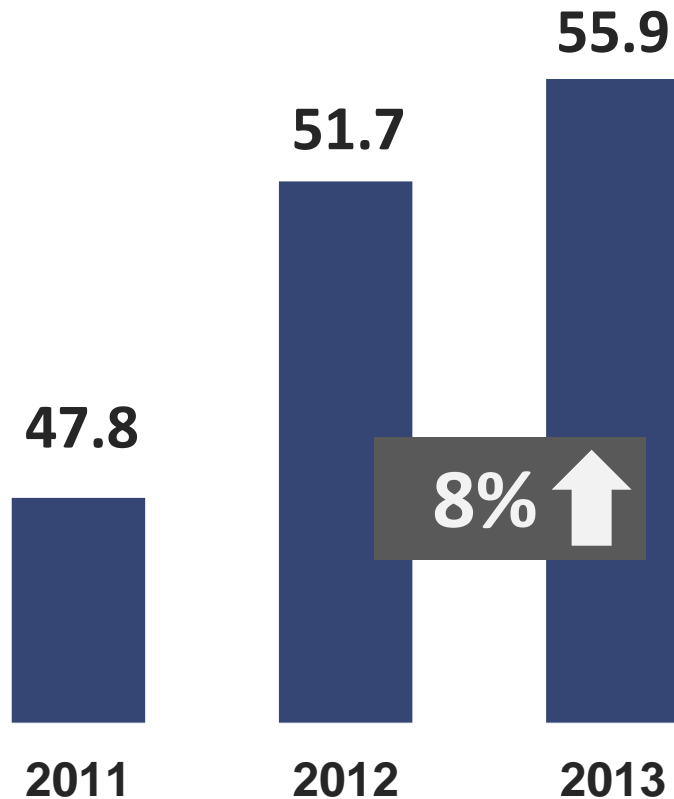
**August 5, 2014  
Manila Polo Club**



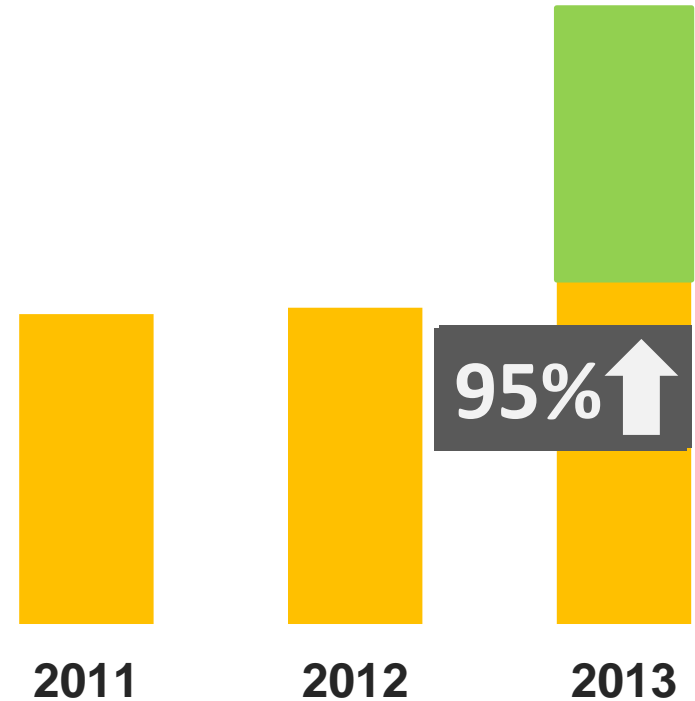
**DMCI HOLDINGS**  
INCORPORATED



# 2013 Financial Highlights



**Revenues**

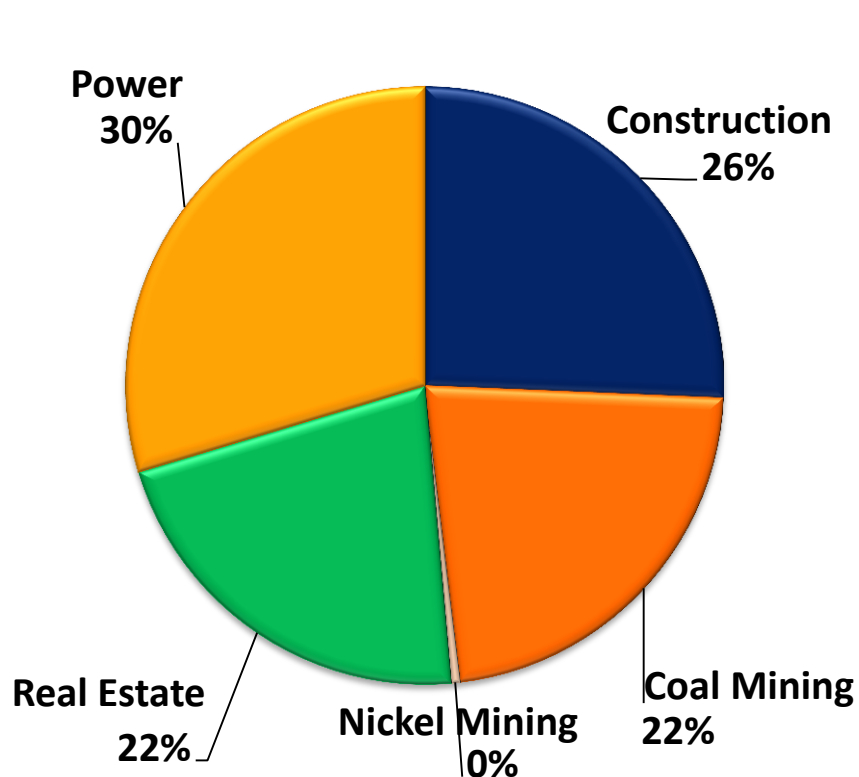


**Net Income**

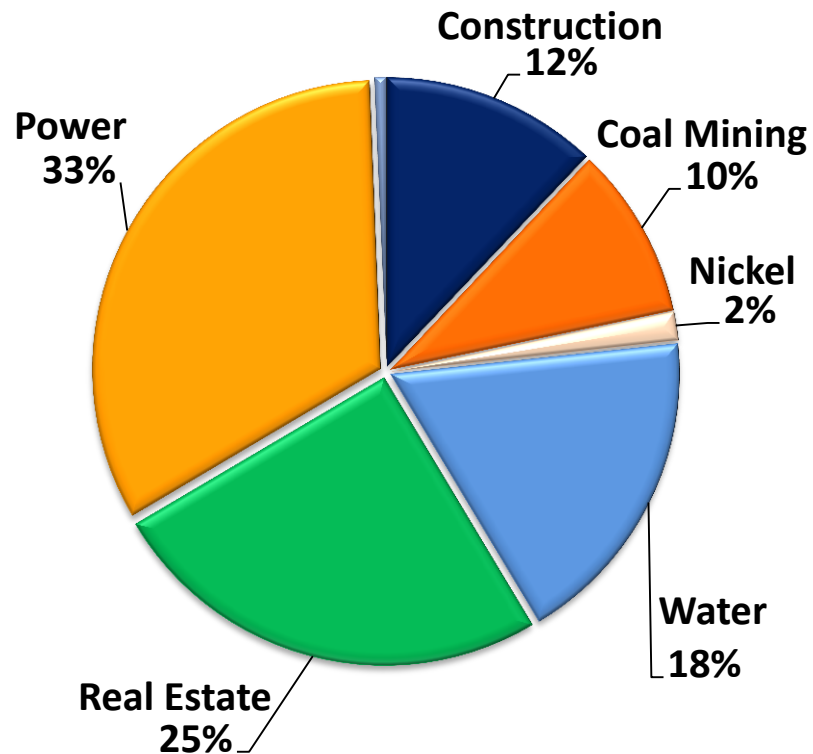
*Php in Billion*



# 2013 Financial Highlights



**Revenue**



**Core Net Income\***

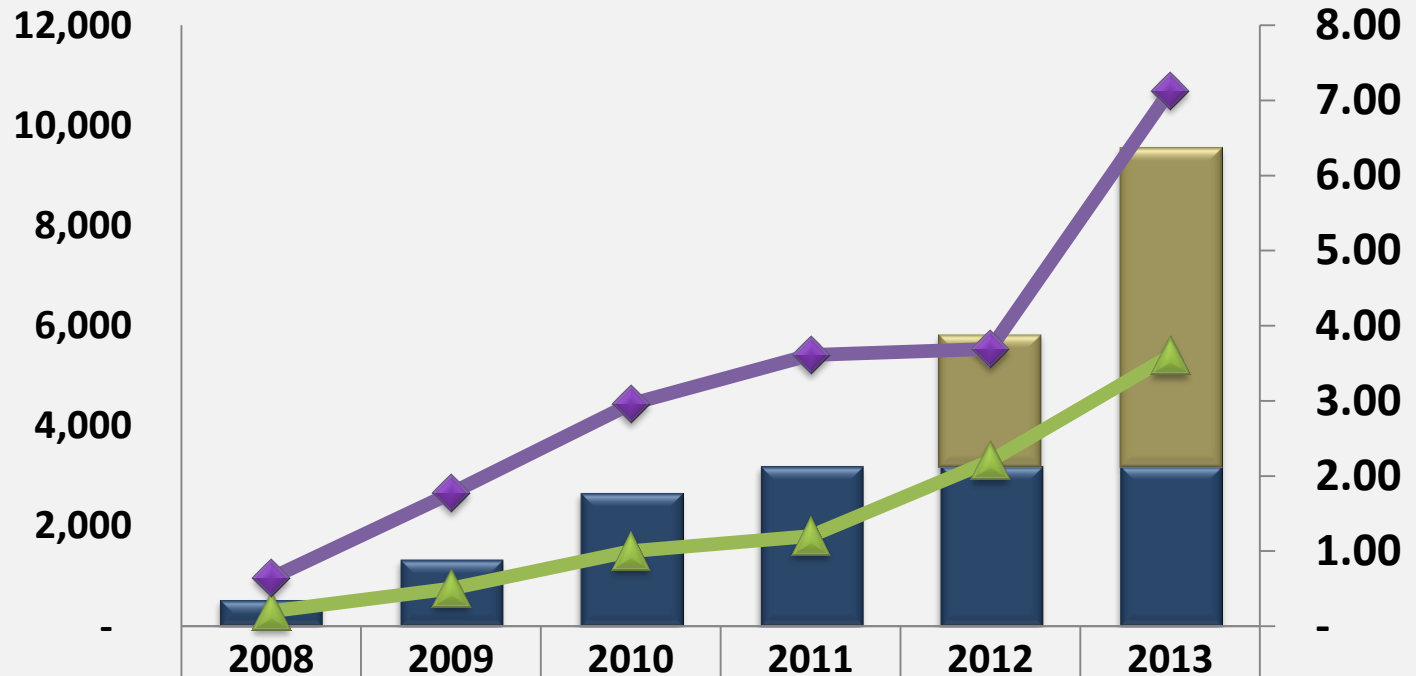
*\*Excluding one-time gain from Maynilad sale*



# Cash Dividends

*(Amounts in Php Million)*

*(Amounts in Php)*

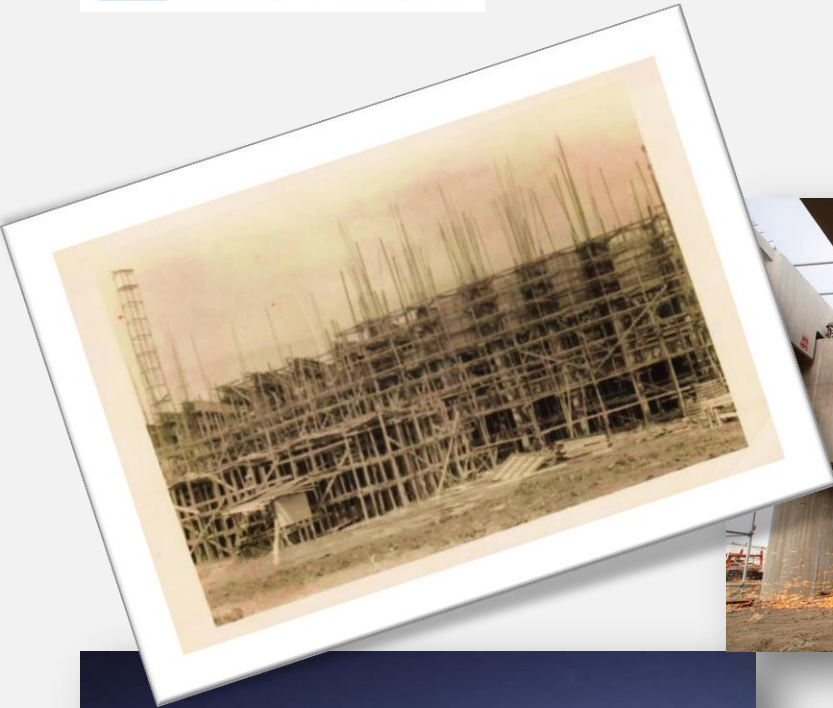


Special	-	-	-	-	2,655	6,372
Regular	532	1,328	2,655	3,186	3,186	3,186
Dividend/Share	0.20	0.50	1.00	1.20	2.20	3.60
EPS	0.64	1.77	2.96	3.61	3.69	7.13



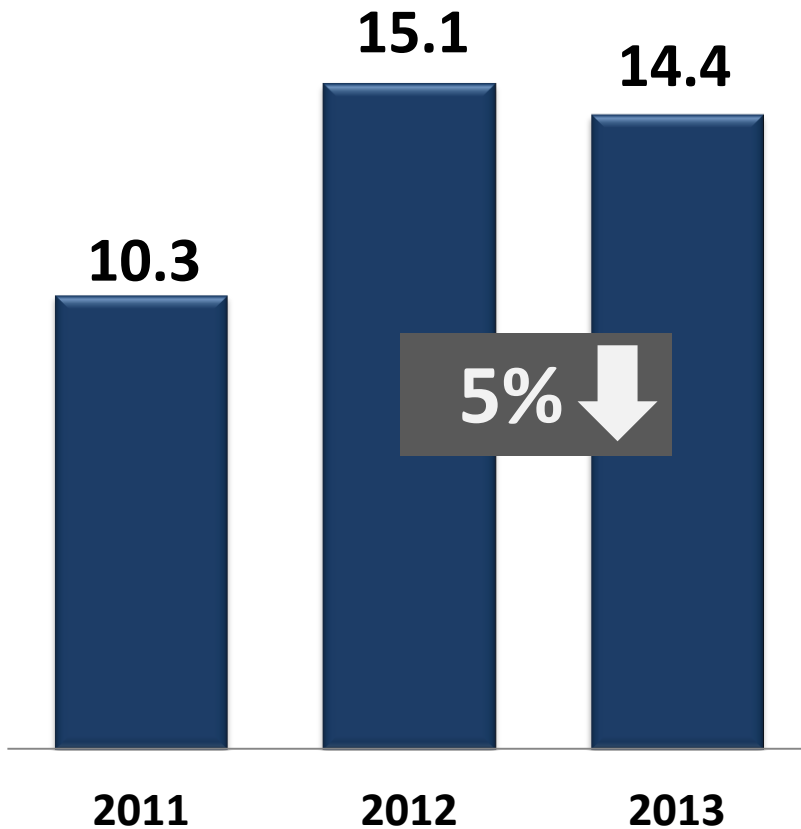


D.M. CONSUNJI, INC.  
ENGINEERS • CONTRACTORS

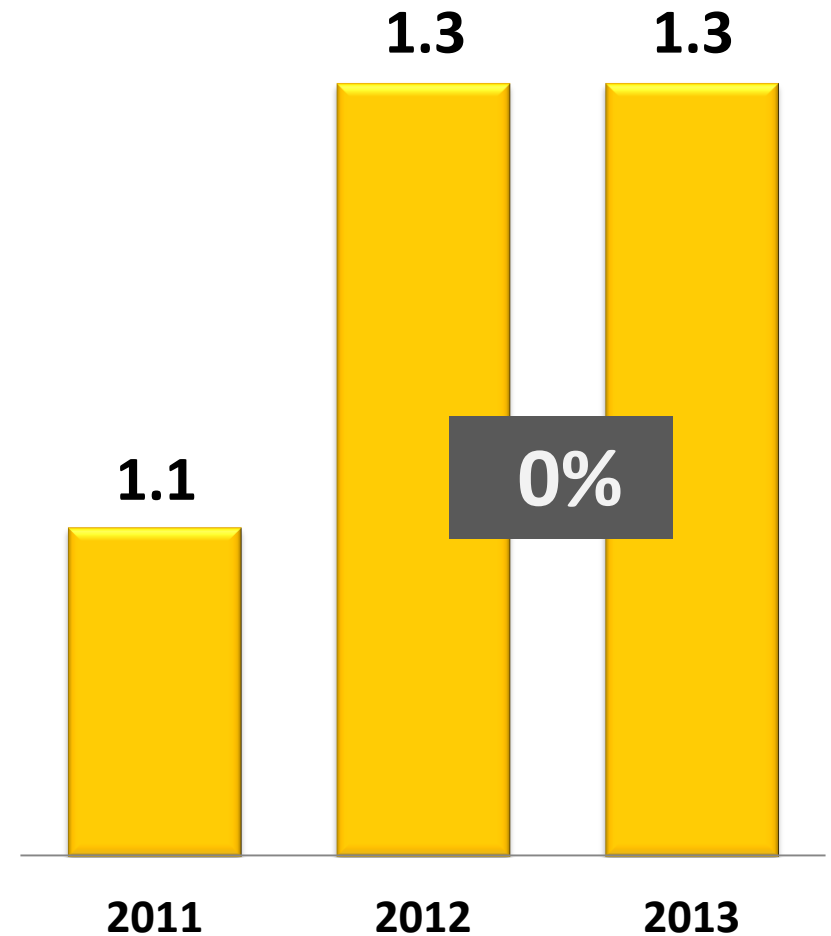




# 2013 Financial Results



**Revenues**



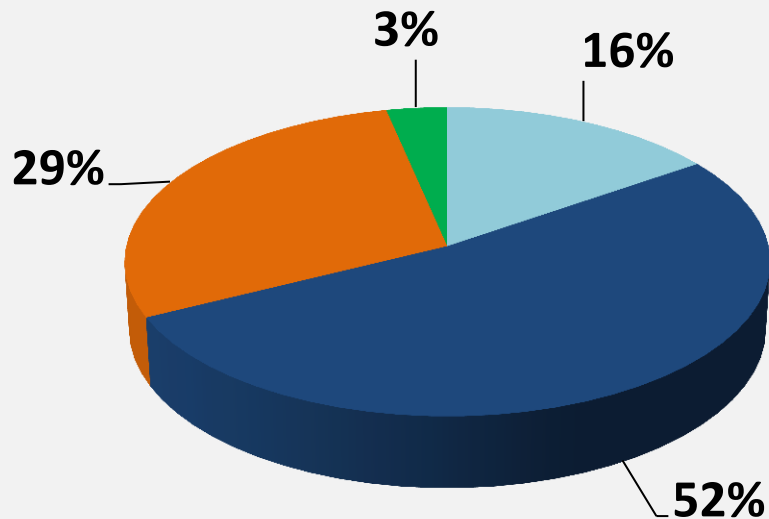
**Net Income**



# Construction backlog

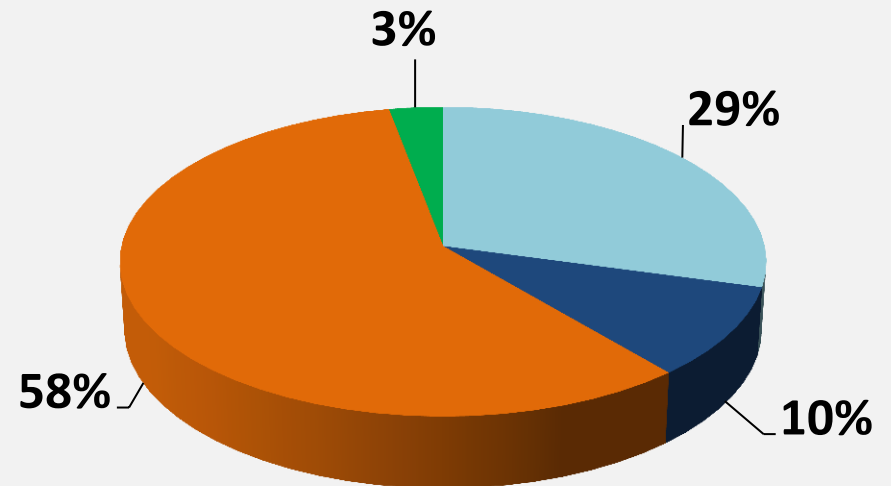
**2013**

**Php 21 billion**



**2012**

**Php 16 billion**



 **Buildings**    **Power**    **Water**    **Infra**



# Completed Projects



**TPLEX**



**MAYNILAD RESERVIOR**



**FAIRMONT**



**SOLAIRE**



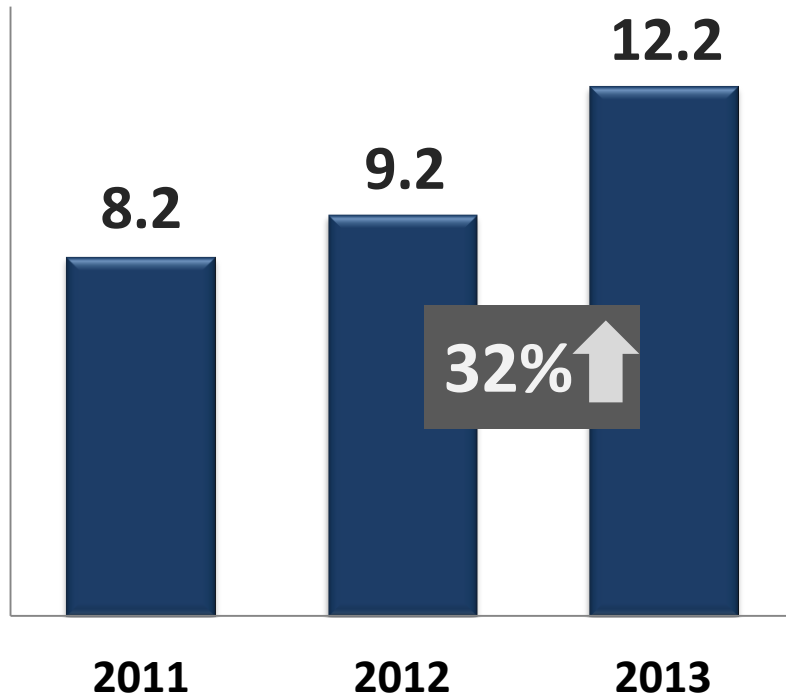
**MARCO POLO  
ORTIGAS**



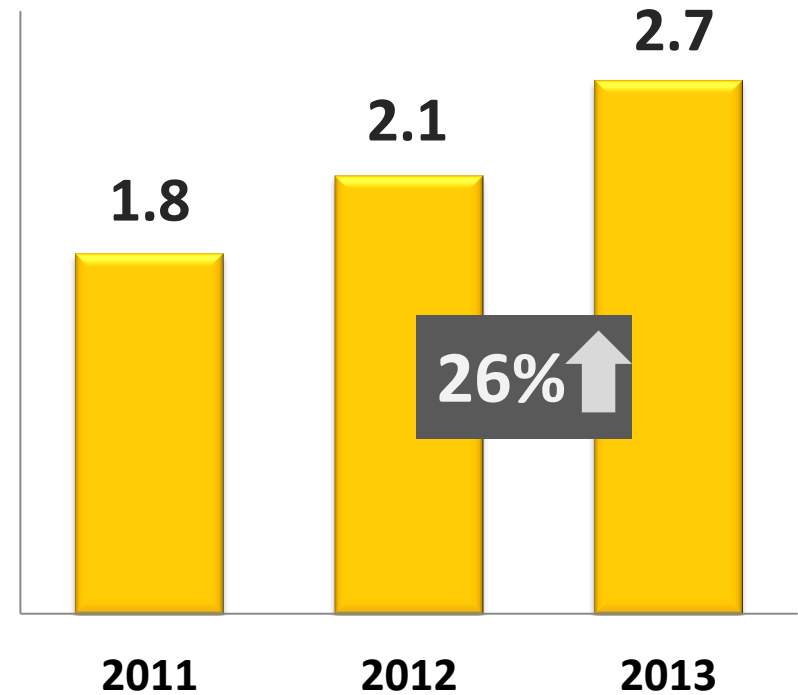




# 2013 Financial Results



**Revenues**

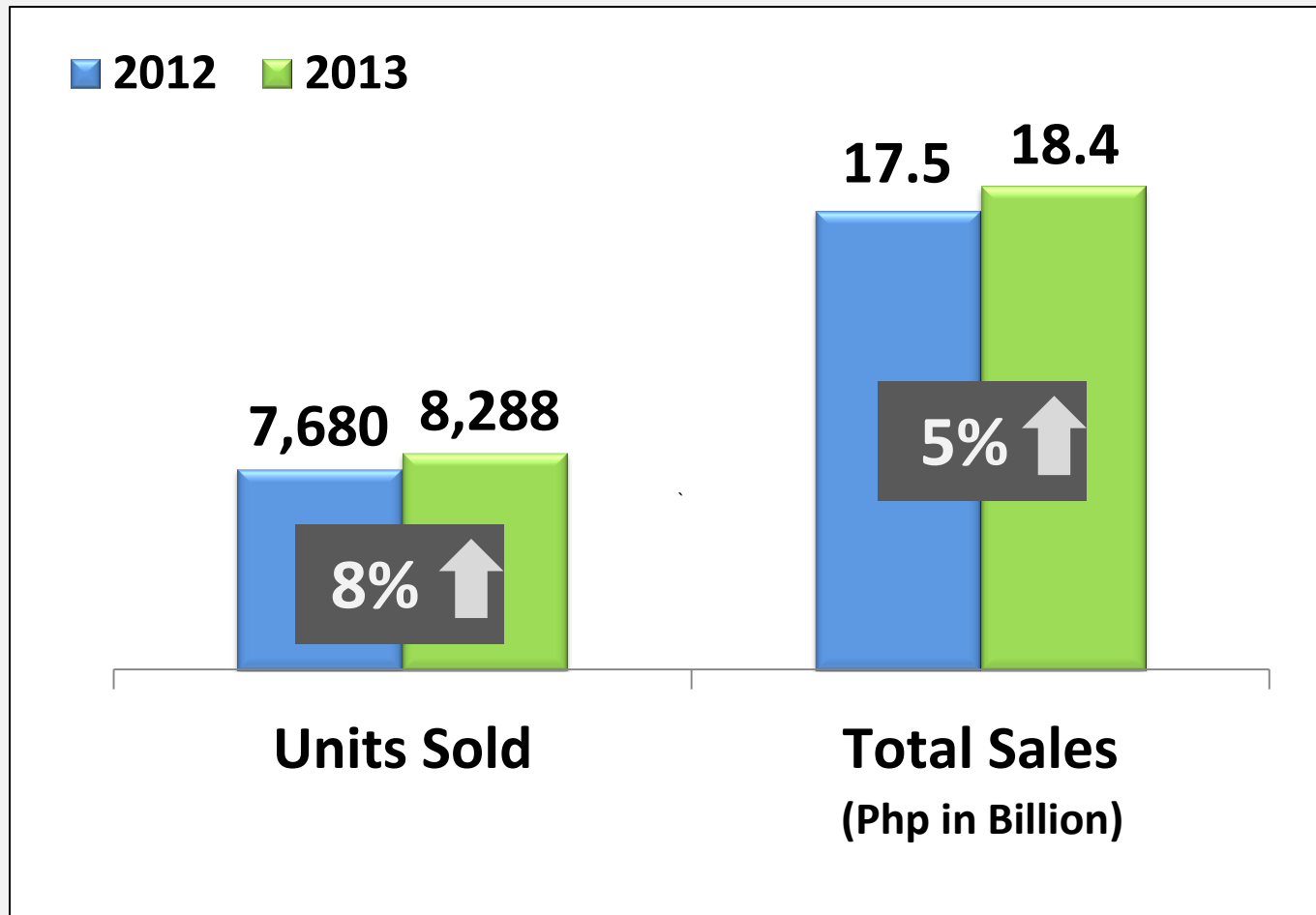


**Net Income**

*Php in Billion*



# Sales and reservations





# CSR Activities



**Groundbreaking of socialized housing in Parañaque**



**House Painting at Bistekville**



**Medical Mission**



**Adopt-a-Estero Project**



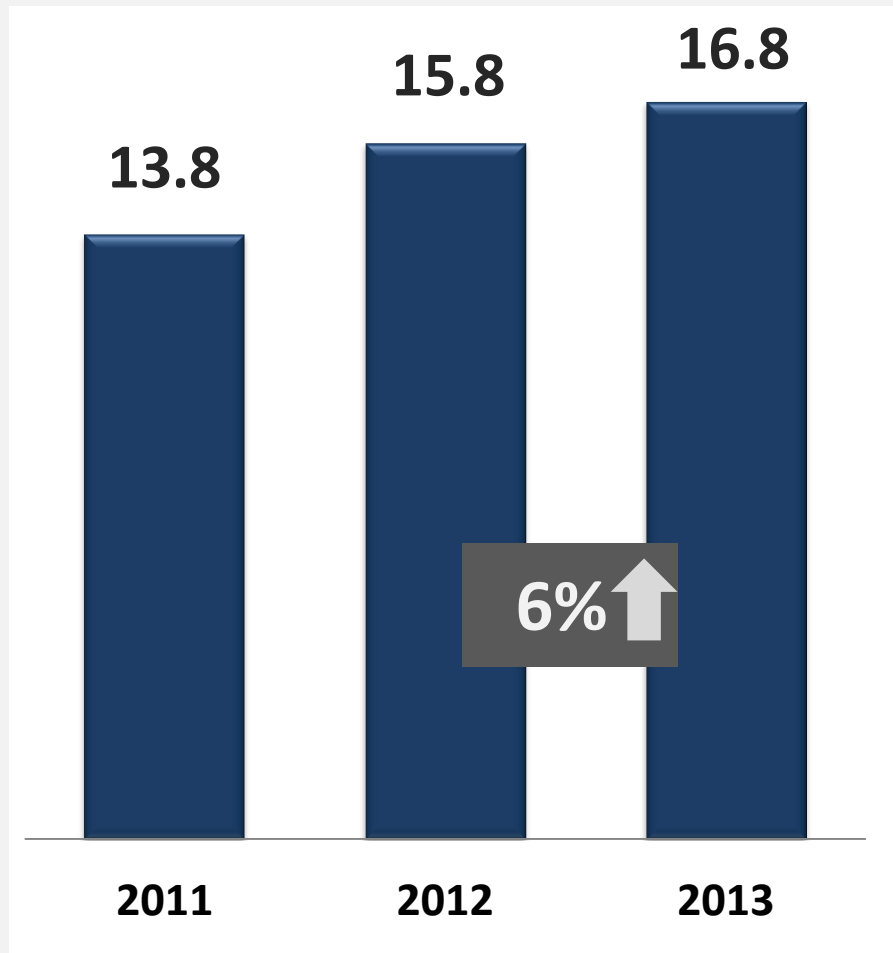
**Engineering research support to UP**





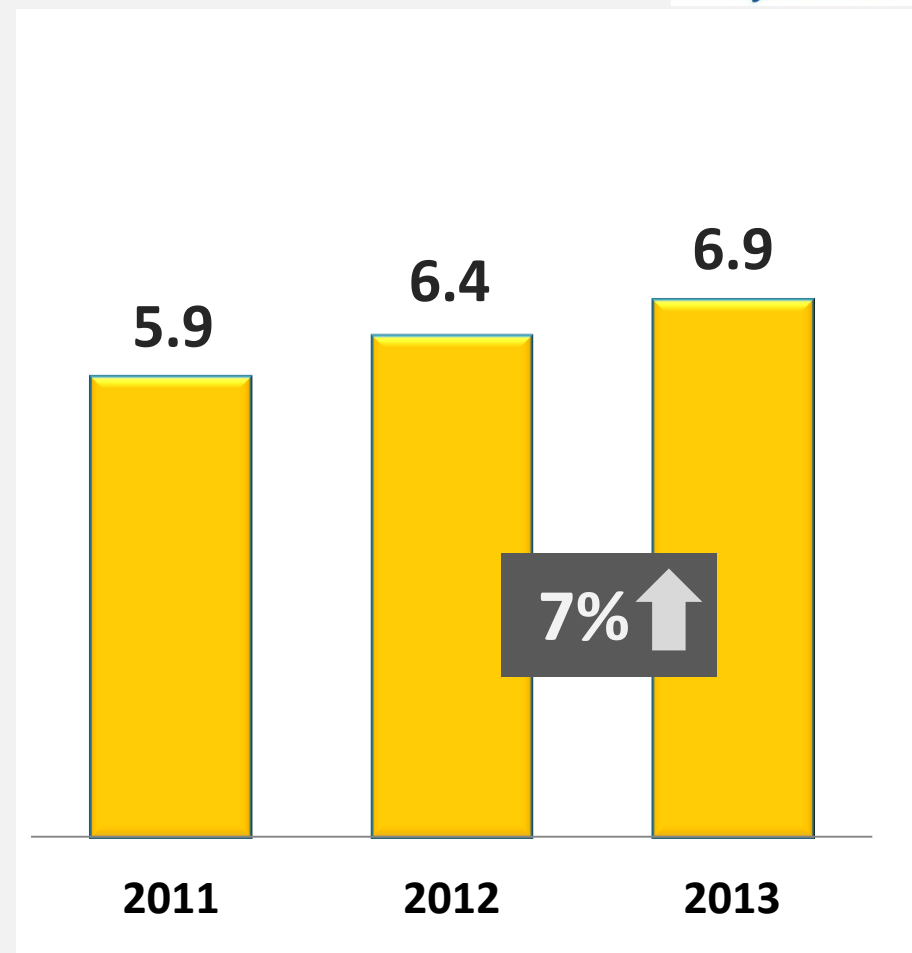


# 2013 Financial Results



**Revenue**

*Php in Billion*



**Net Income**



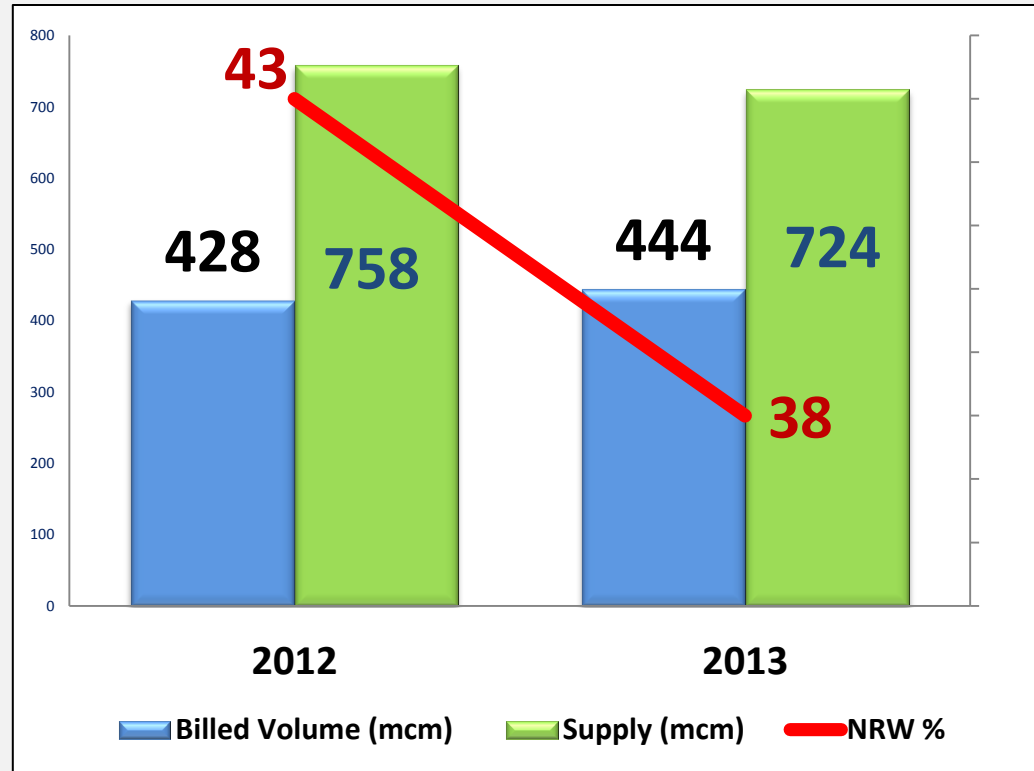
# 2013 Key Metrics

## Billed Volume

3.6% ↑

## NRW

5% ↓



- Population coverage - 8.4 million
- 24-hour coverage – 98%
- Over 7psi coverage – 99.9%
- Connections – 1.1 million
- Water loss recovery - 138 MLD from leak repair, pipe rehab, supply and pressure management



# Divestment in Maynilad

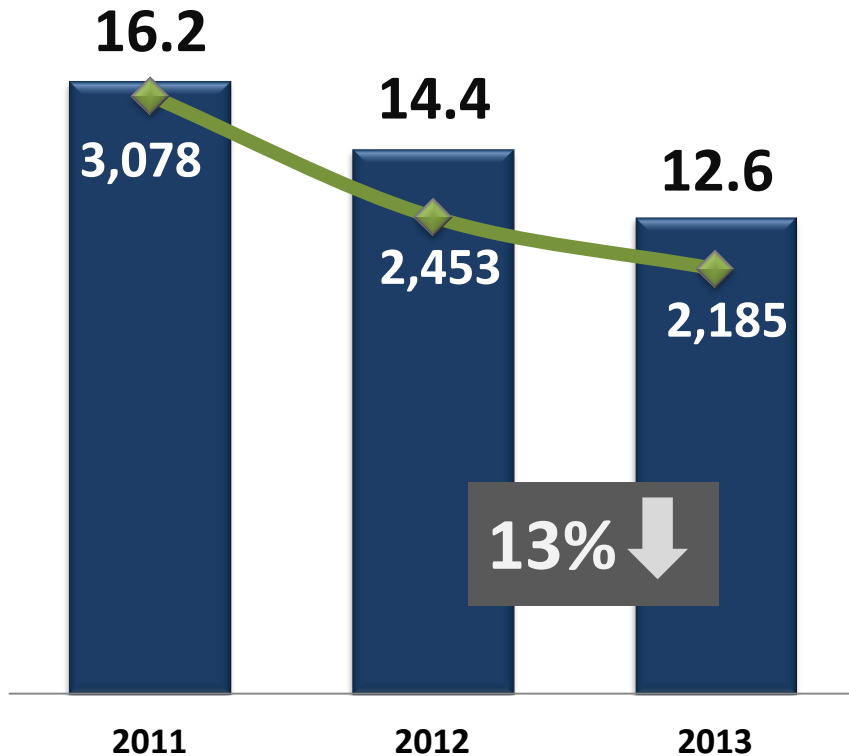
<b>Effective Interest <i>Feb 2013</i></b>	<b>Pre-deal Ownership</b>	<b>Post-deal Ownership</b>
<b>MPIC</b>	56.80%	52.80%
<b>DMCI</b>	40.98%	25.24%
<b>MCNK</b>	—	<b>20.00%</b>
<b>ESOP/Others</b>	2.22%	1.96%
	<b>100.00%</b>	<b>100.00%</b>







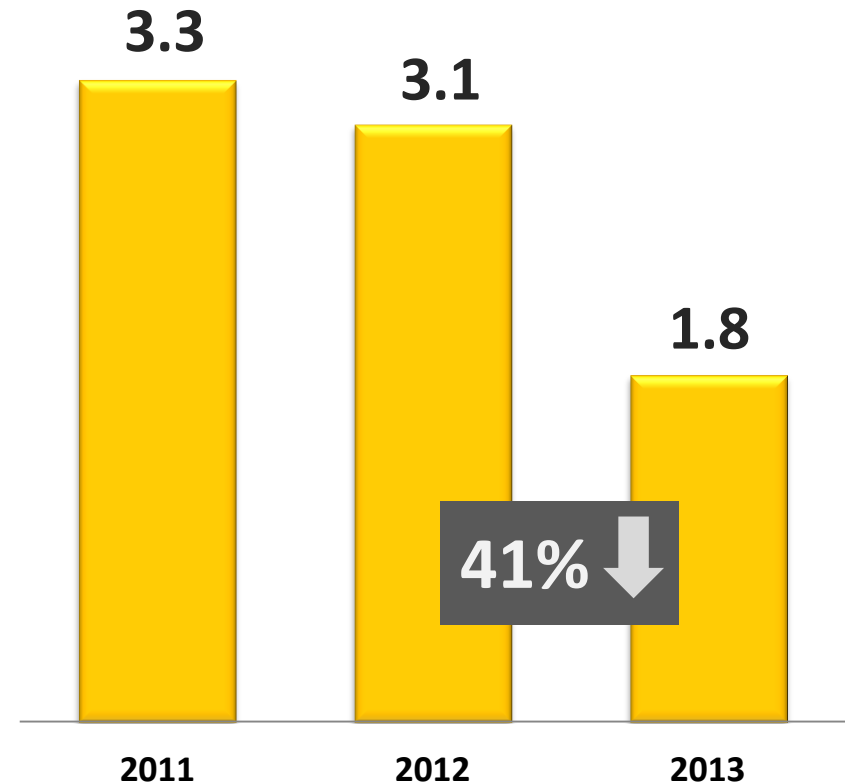
# 2013 Financial Results



## Revenues

— FOB Price (Php/ton)

*Php in Billion*



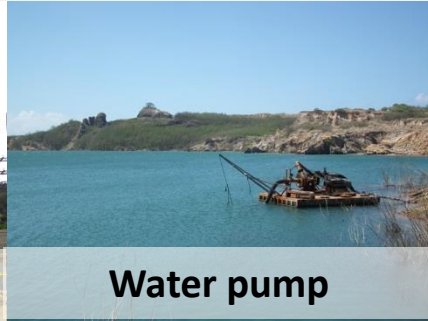
## Net Income



# CSR Projects



**Power Plant**



**Water pump**



**Housing**



**Mangrove planting**



**Unong mine rehab**



**Educational assistance**



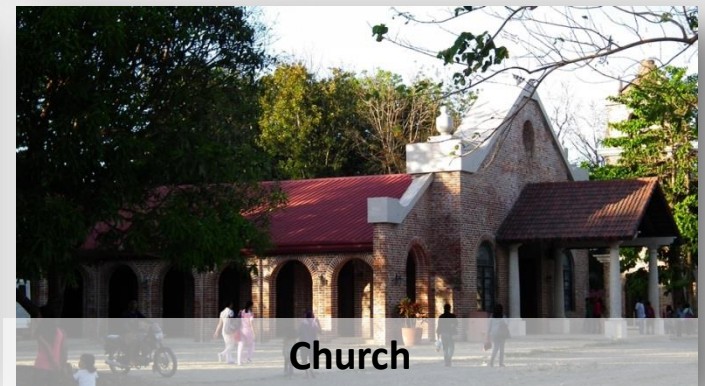
**Livelihood**



**Sports facilities**



**Medical assistance**



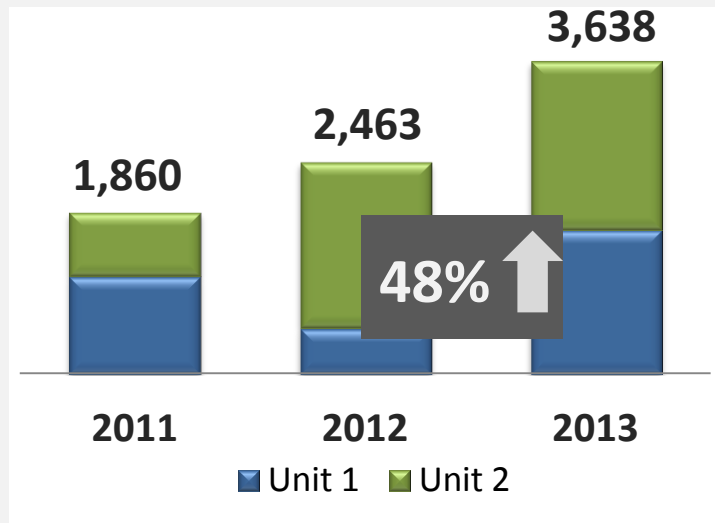
**Church**



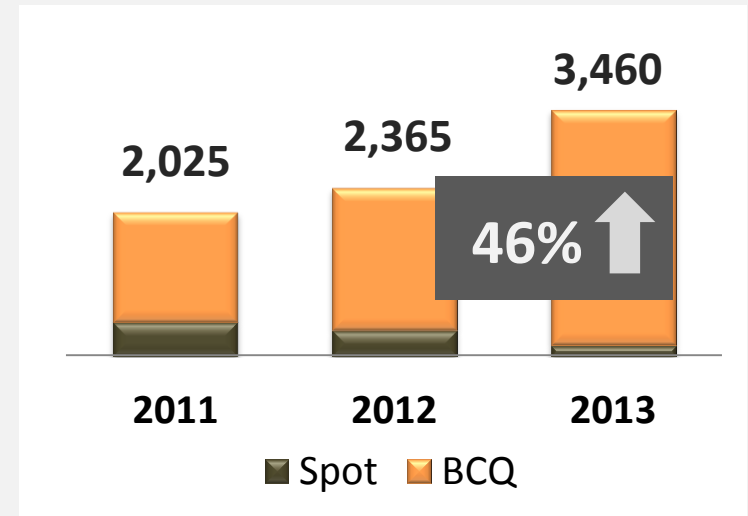




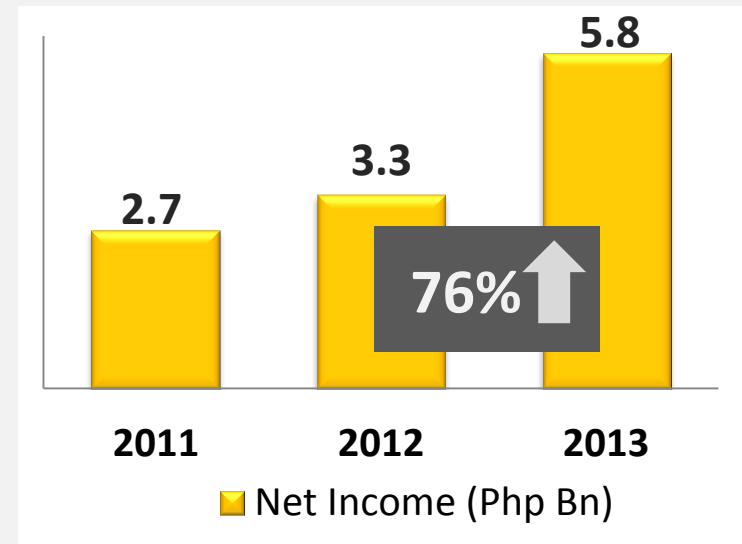
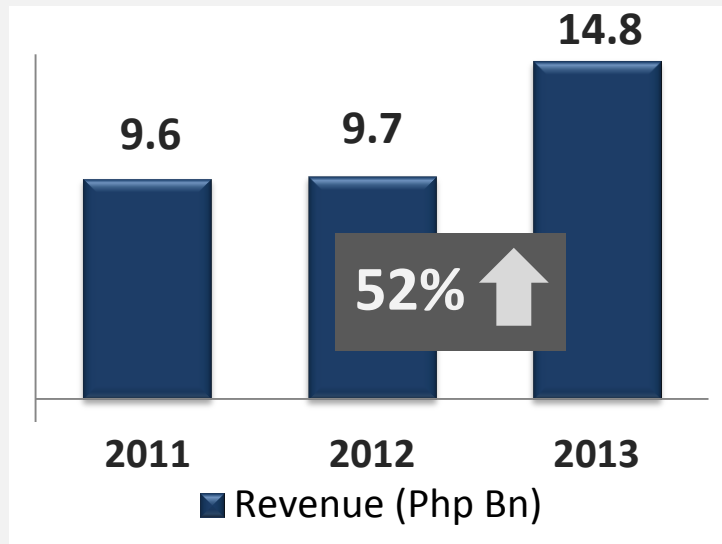
# Production and Financial Performance



Generation (In GWh)



Sales (In GWh)

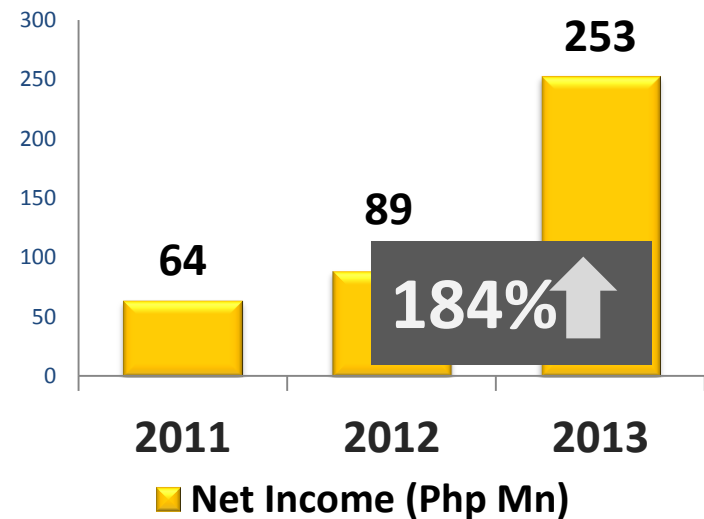
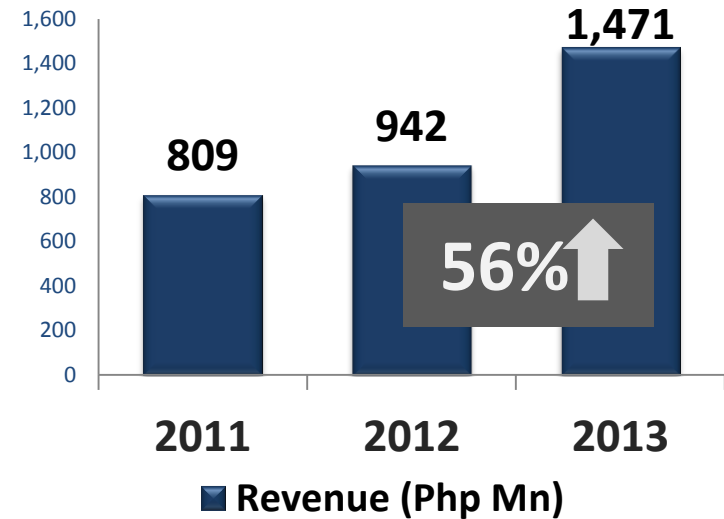




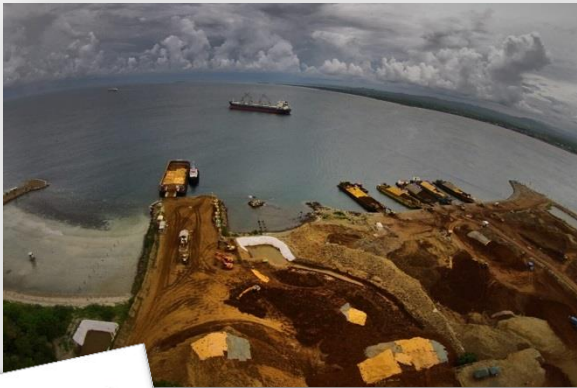
# Off-Grid Power



## Financial Highlights

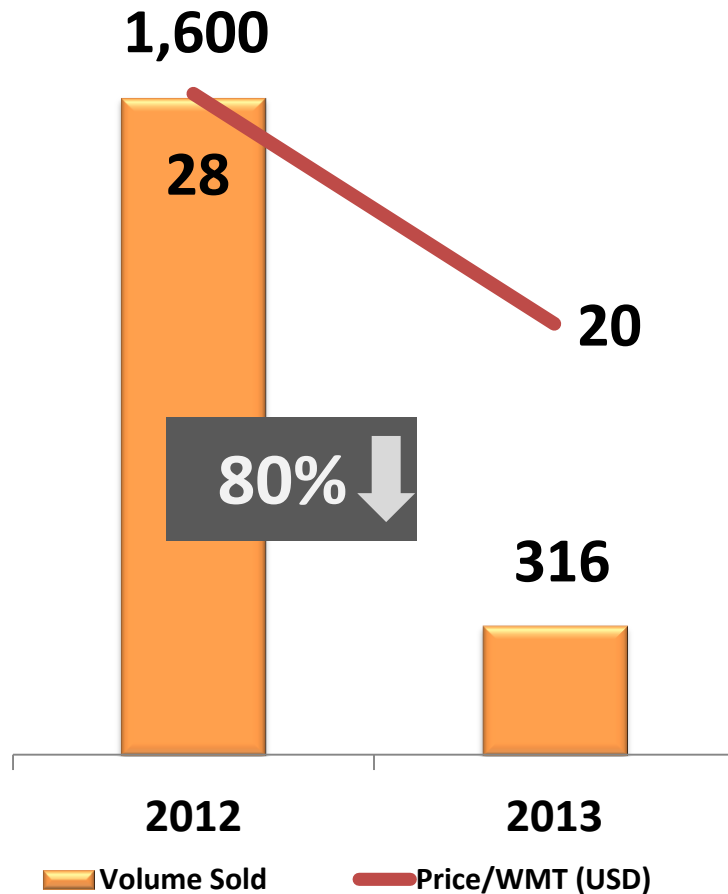




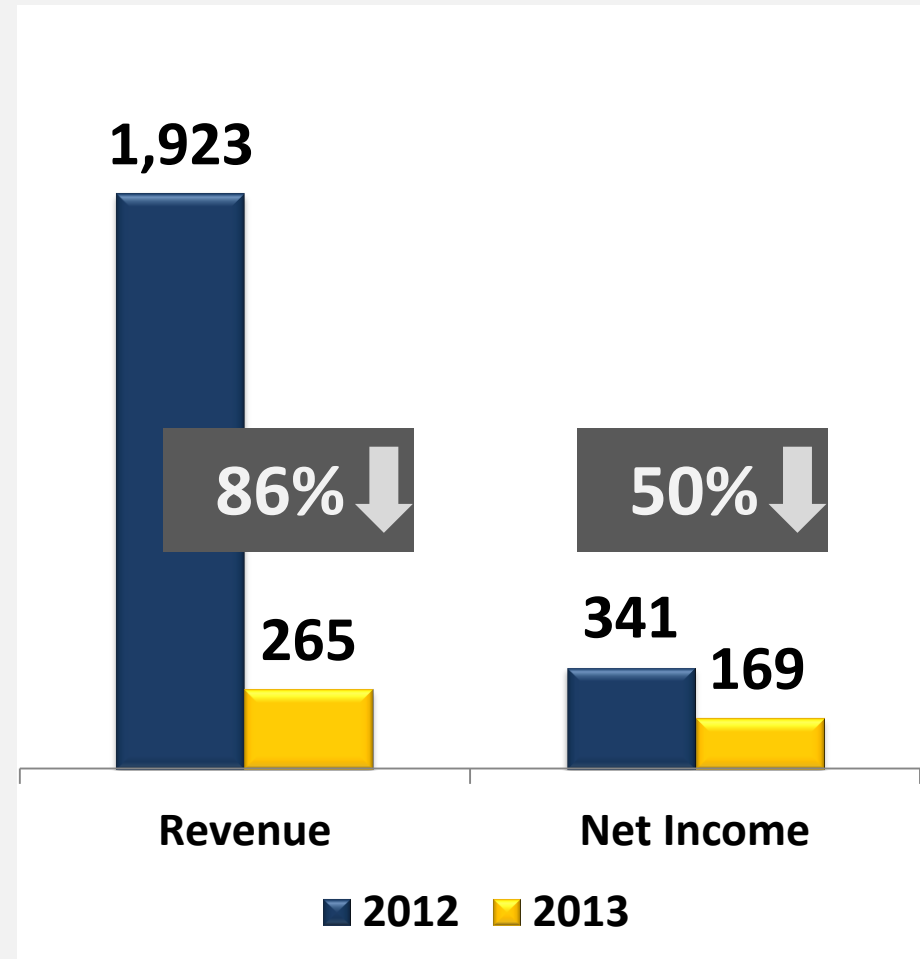




# 2013 Financial Results



*(In Thousand WMT)*



*In Php millions*

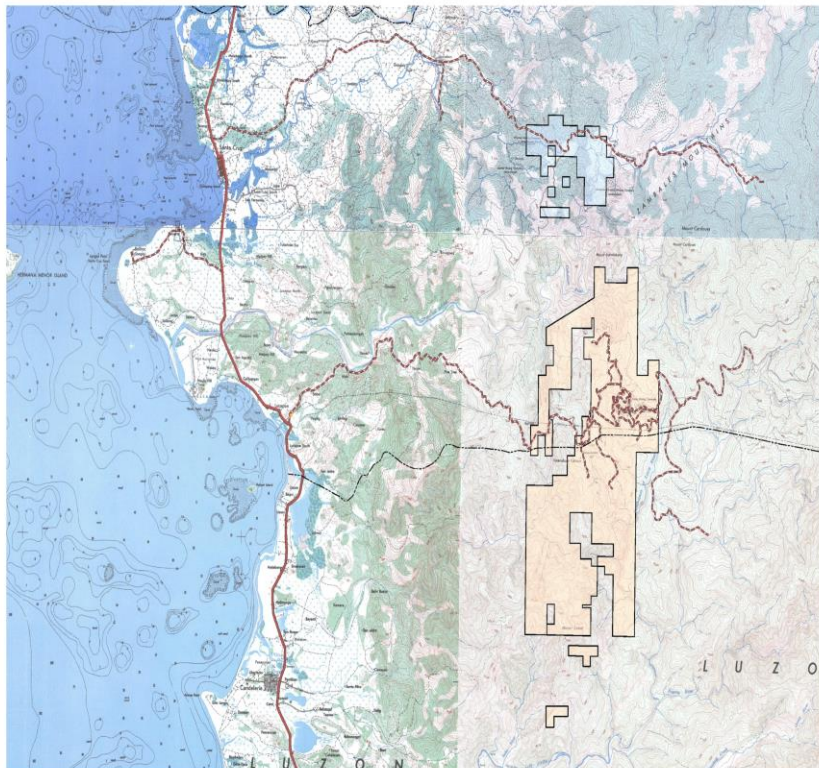


# Acquisitions



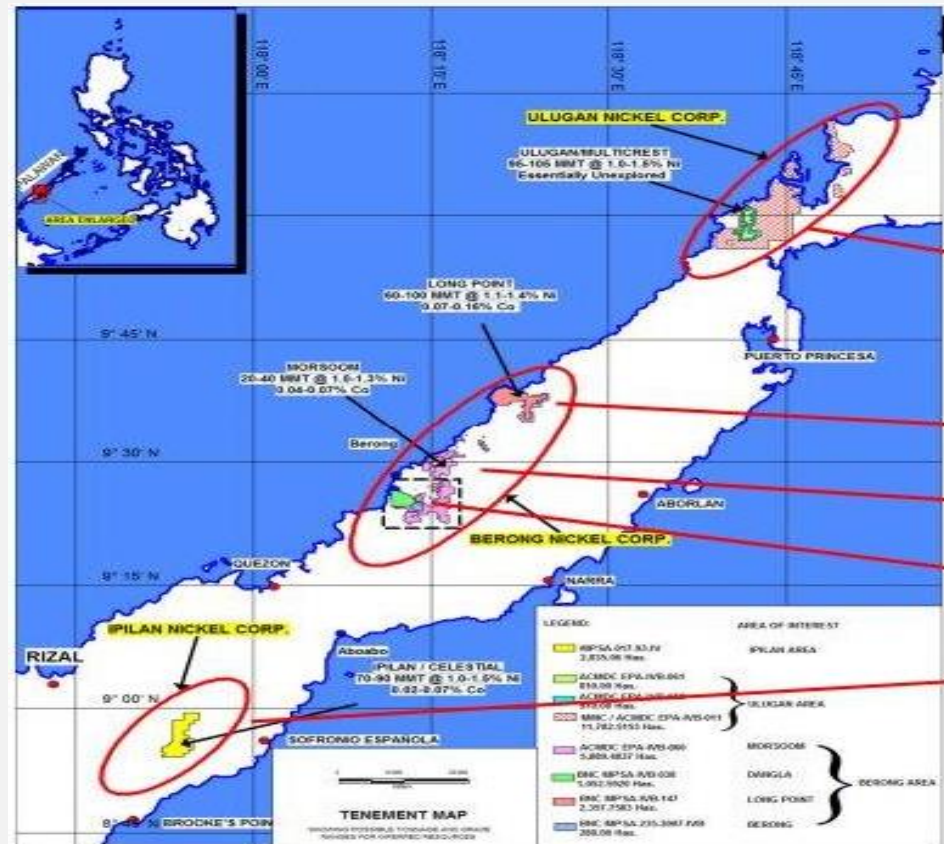
## ENK Plc

Interest	60%
Location	Acoje, Zambales



## Toledo Mining Corp.

Interest	98.09%
Location	Berong, Long Point, Moorsom, Ipilan, and Ulugan in Palawan





# **Corporate Governance Updates**

**Approved by the Board on May 15, 2014**

- **Dividend Policy**
- **Related Party Transactions Policy**
- **Insider Trading Policy**

**Per SEC Circulars**

- **Amendment of Manual on Corporate Governance**
- **Website Restructuring**
- **Mandatory attendance of Directors and Officers in Corp. Governance Trainings**



## Moving Forward

<b>Construction</b>	<b>Pursue construction works from PPP projects and power plants projects</b>
<b>Coal Mining</b>	<b>Optimize production to support its own power plants</b>
<b>Power</b>	<b>Expansions in Calaca and develop off-grid power plants</b>
<b>Housing</b>	<b>Sustain housing developments</b>
<b>Water</b>	<b>New connections in adjacent areas (Bulacan and Cavite)</b>
<b>Nickel Mining</b>	<b>Improve operations in Berong and Acoje mines</b>
<b>Corporate Governance</b>	<b>Strengthen initiatives to adhere with the best practices of ASEAN standards</b>





# 2014 ANNUAL STOCKHOLDERS' MEETING

**August 5, 2014  
Manila Polo Club**

1954

